

BUSINESS ADMINISTRATION MAJOR: FINANCE OPTION (B.S.)

<https://paulcollege.unh.edu/business-administration/program/bs/business-administration-major-finance-option>

Description

The **Option in Finance** provides students with the knowledge and analytical skills necessary to make informed financial decisions for themselves and their organizations. Business students interested in numbers, quantitative analysis, problem solving, utilizing creativity, and practical applications will appreciate this option. Opportunities exist in a variety of fields, including commercial and investment banking, insurance, corporate finance, money management, venture capital, risk management, and real estate.

The job outlook for finance students is strong, and starting and mid-career salaries are typically among the highest of all majors at a university. Many premier jobs in business, such as hedge fund manager, investment banker, and CFO, are in finance.

Requirements

Degree Requirements

Minimum Credit Requirement: 128 credits

Minimum Residency Requirement: 32 credits must be taken at UNH

Minimum GPA: 2.0 required for conferral*

Core Curriculum Required: Discovery & Writing Program Requirements

Foreign Language Requirement: No

All Major, Option and Elective Requirements as indicated.

*Major GPA requirements as indicated.

Major Requirements

A typical plan of study follows, showing the major-required courses. Students take 16-18 credits per semester. Discovery Program requirements (including the Inquiry requirement in the first two years) and elective courses are taken as well. Students are expected to follow this course plan. In the first three semesters, students cannot take more than two major courses in a single semester. The options have additional requirements as noted. For a detailed schedule/plan of study for each option, students should check with the Paul College Undergraduate Programs and Advising Office for specific recommendations.

Code	Title	Credits
Required Courses		
ADMN 401	Introduction to Responsible Business Management	4
ADMN 403	Computing Essentials for Business	1
ADMN 410	Management Information Systems	4
ADMN 502	Financial Accounting	4
ADMN 503	Managerial Accounting	4
ADMN 510	Business Analytics and Statistics	4
ADMN 570	Introduction to Financial Management	4

ADMN 575	Behavior in Organizations	4
ADMN 580	Quantitative Decision Making	4
ADMN 585	Marketing	4
ADMN 775	Strategic Management: Decision Making ¹	4
ECON 401	Principles of Economics (Macro)	4
ECON 402	Principles of Economics (Micro)	4
MATH 422	Mathematics for Business Applications	4
or MATH 424A	Calculus for Social Sciences	
PAUL 405	Freshman Academic Experience I	1
PAUL 406	Freshman Academic Experience II	1
PAUL 660	BiP-Social Intelligence Topics ²	2
PAUL 670	BiP-Analytical Intelligence Topics ²	2
PAUL 680	BiP-Competitive Intelligence Topics ²	2
PAUL 690	BiP-Professional Intelligence Topics ²	2

¹ This is the capstone course in the business administration program, and satisfies the capstone requirement of the Discovery Program. Students may be required to concurrently enroll in ADMN 700 PAUL Assessment of Core Knowledge (zero credits) for AACSB accreditation purposes.

² Students may satisfy PAUL 660, PAUL 670, PAUL 680, PAUL 690 requirements through other courses/experiences with approved intelligence attributes assigned.

Depending on the choice of option and the specific requirements thereof, students may be able to take PAUL or non-PAUL electives in their junior or senior year.

Option in Finance

Code	Title	Credits
Required Courses		
FIN 701	Financial Policy	4
FIN 702	Investments Analysis	4
Electives		
Select three courses from the following:		12
Must select at least one course from the Core and Exploration elective categories below.		
Core Electives		
Select at least one course from the following:		
FIN 608	Real Estate Finance	
FIN 703	International Financial Management	
FIN 704	Derivatives Securities and Markets	
FIN 705	Financial Institutions	
FIN 706	Financial Modeling and Analytics	
FIN 707	Equity Analysis and Firm Valuation	
FIN 709	Fixed Income Analysis and Valuation	
Exploration Electives		
Select at least one course from the following:		
ACC 724	Auditing ¹	
DS 775	Corporate Project Experience ¹	
FIN 620	Topics in Finance I	
FIN 710	Big Data in Finance	
FIN 711	Investment Banking	
FIN 720	Topics in Finance II	
FIN 720W	Topics in Finance II	
Additional course by petition approved by Finance Option Coordinator		
Total Credits		20

¹ Requires pre-requisites outside of finance option.

Degree Plan

Sample Degree Plan

This sample degree plan serves as a general guide; students collaborate with their academic advisor to develop a personalized degree plan to meet their academic goals and program requirements.

First Year

Fall		Credits
ADMN 401 or ADMN 410	Introduction to Responsible Business Management or Management Information Systems	4
ECON 401 or ECON 402	Principles of Economics (Macro) or Principles of Economics (Micro)	4
MATH 422 or MATH 424A	Mathematics for Business Applications or Calculus for Social Sciences	4
ADMN 403	Computing Essentials for Business	1
Discovery		
PAUL 405	Freshman Academic Experience I	1
Credits		14
Spring		
ADMN 410 or ADMN 401	Management Information Systems or Introduction to Responsible Business Management	4
ECON 402 or ECON 401	Principles of Economics (Micro) or Principles of Economics (Macro)	4
ENGL 401	First-Year Writing	4
Discovery		4
PAUL 406	Freshman Academic Experience II	1
Credits		17

Second Year

Fall		
ADMN 502	Financial Accounting	4
ADMN 510	Business Analytics and Statistics	4
Discovery		4
Discovery		4
Credits		16
Spring		
ADMN 503	Managerial Accounting	4
ADMN 570	Introduction to Financial Management	4
Discovery		4
Discovery		4
PAUL 660 or PAUL 690	BiP-Social Intelligence Topics or BiP-Professional Intelligence Topics	2
Credits		18

Third Year

Fall		
ADMN 580	Quantitative Decision Making	4
ADMN 575 or ADMN 585	Behavior in Organizations or Marketing	4
FIN 701 or FIN 702	Financial Policy or Investments Analysis	4
Discovery		4

BiP Business in Practice (PAUL 660, 670, 680 or 690)		2
Credits		18
Spring		
FIN 702 or FIN 701	Investments Analysis or Financial Policy	4
ADMN 585 or ADMN 575	Marketing or Behavior in Organizations	4
Course selected in consultation with advisor ¹		4
Course selected in consultation with advisor ¹		4
BiP Business in Practice (PAUL 660, 670, 680 or 690)		2
Credits		18
Fourth Year		
Fall		
Finance option course		4
Finance option course		4
Course selected in consultation with advisor ¹		4
Course selected in consultation with advisor ¹		4
BiP Business in Practice (PAUL 660, 670, 680 or 690)		2
Credits		18
Spring		
ADMN 775 & ADMN 700	Strategic Management: Decision Making and PAUL Assessment of Core Knowledge	4
Finance option course		4
Course selected in consultation with advisor ¹		4
Course selected in consultation with advisor ¹		4
Credits		16
Total Credits		135

¹ Students can explore a second option, second major, minor, or general electives.

Student Learning Outcomes

Program Learning Outcomes

- Students will demonstrate proficiency in the core content areas of business.
- Students will think critically to address business situations.
- Students will demonstrate communication skills to interact effectively in business situations.
- Students will identify and understand the ethical dimensions and implications of business decisions.
- Students will demonstrate the ability to analyze a business situation by applying a multiple stakeholder lens.
- Students will demonstrate an understanding of business practices as they relate to local, national and global competitiveness.